

Message Text

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PAGE 01 STATE 222587
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

DRAFTED BY COMM/BIC/OED/SIPS/SSLEON/SG
APPROVED BY EB/OCA/CM:JJREILLY
COMM/BIC/OED/OBOD/RECOHEN
STATE/EUR/CE/JHURLEY (PHONE)
-----127422 161906Z /43

P R 161650Z SEP 77
FM SECSTATE WASHDC
TO AMEMBASSY VIENNA PRIORITY
INFO AMEMBASSY BRUSSELS

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BRUSSELS FOR FAA

E.O. 11652: NA

TAGS: BEXP, AU

SUBJECT: PRODUCT OPPORTUNITY - JOINT CIVIL/MILITARY ATC
AND AIR SURVEILLANCE SYSTEM

REF: A) VIENNA 8313; B) LA BRIE LTR. 8/22/77 (NOTAL)

1; DISPLAY PROPOSAL, SANDERS ASSOCIATES ADVISES
THAT THEY HAVE NOT RPT NOT BEEN NOTIFIED OF DISQUALIFICA-
TION/TECHNICALLY UNACCEPTABLE. SANDERS MADE TWO PROPOSALS
AND ON THE FIRST WERE FULLY RESPONSIVE TO ALL REQUIREMENTS;
ON THE SECOND THEY WERE NOT FULLY RESPONSIVE, IT WAS A
DEGRADED PROPOSAL THEREFORE AT A LOWER PRICE. COMMENT:
COULD IT BE POSSIBLE THE TWO PROPOSALS COULD HAVE BEEN
PUT TOGETHER BY THE PROJECT TEAM ODS?

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2. IN VIEW OF FOREGOING AND FACT THAT SANDERS HAS JUST
COMPLETED ALTERNATIVE PROPOSAL PER THEIR LETTER OF 29
AUGUST, SANDERS WILL SUBMIT SUPPLEMENTAL PROPOSAL. SIPS
HAS CONCURRED IN THEIR PLAN OF ACTION. COMMENT: SANDERS
HAS NOTHING TO LOSE BY THIS ACTION AND MAYBE DR. LANG CAN
RECONSIDER BECAUSE THIS IS A SUPPLEMENTAL QUOTE BASED
UPON AN EVENT THAT HAS OCCURED AFTER THE JULY 4 BID OPEN-

ING E.G. A BETTER PRICE FOR AUSTRIA.

3. COMPUTER COMPLEX, UNIVAC HAS BEEN ADVISED OF SUBSTANCE
PARA 4 AND 5 OF REF (A). SEABERG WILL CANCEL VISIT AT
THIS TIME.

4. IN RESPONSE TO REF (B), LEON PLANS TO BE IN VIENNA FOR
MEETINGS ON 24 OCTOBER AND DEPART FOR ZAGREB AT 1750, RE-
COMMEND APPOINTMENTS BE MADE, DETAILS FOLLOW UPON FINAL
APPROVAL. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 16-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE222587
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/SSLEON/SG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770337-0806
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770954/aaaabtpv.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 24e4ab43-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 VIENNA 8313
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1241704
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - JOINT CIVIL/MILITARY ATC AND AIR SURVEILLANCE SYSTEM
TAGS: BEXP, AU
To: VIENNA
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/24e4ab43-c288-dd11-92da-001cc4696bcc
Review Markings:
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